## RFP - Property & Casualty Insurance Broker - Q&A

## January 9, 2023 @ 12:30 p.m.

- 1. One question I wanted to ask was if the Tribe is currently with Amerind or Tribal First for their insurance program?
  - A: HUB International is our Broker. CCT has many insurers.
- 2. While the RFP states it is for property & casualty lines of coverage, there is also mention of employee benefits in quite a few areas including the Scope of Services and Proposal Requirement sections. Is that an oversight? If so, do you plan to reissue the RFP removing any reference to employee benefits and update those sections accordingly?
  - A: This is an oversight. The RFP does not include employee benefits. The RFP will not be reissued.
- 3. Page 5 and 13 of the RFP describe how proposals will be scored and they are very different from each other. Also, on page 13, scoring criteria is listed; however, there are a few things that are not listed in the Scope of Services or elsewhere (please see highlighted areas below):
  - 1. Organization and Management Plan (150 Maximum points)
    - Has the Proposer demonstrated sufficient information and data collecting systems to provide GL administration and required reports.
    - Has the Proposer demonstrated how its process will complement the services provided by insurance companies?
    - Has the Proposer demonstrated how it will advise the CCT in oversight of construction and safety programs?
  - 2. Is that an oversight and if so, will you revise the RFP scoring criteria accordingly?
  - A: On page 5 is the evaluation will be based on the following criteria:

Firm's (and sub-consultant's if applicable) Qualifications and Experience with	25
writing Tribal insurance policies	
Qualifications and relevant experiences of firm's personnel (and sub-	20
consultant's personnel if applicable) likely to be assigned for any particular	
work assignment created by this RFP	
Overall experience with Indian Tribes	20
Cost and Rates: For all expenses related to this RFP and the Scope of Service	25
Indian Preference	10

- 4. What is driving the issuance of this RFP? Are there service issues with the incumbent broker?

  A: CCT usually does a RFP every two (2) years and no issues with our current broker.
- 5. Which firm serves as the incumbent broker and how much is CCT paying that broker annually to perform the same Scope of Services?
  - A: HUB International is our Broker. CCT will not be releasing the annual payment to our current broker.
- 6. Who are the current insurance carriers for general liability and property insurance?
  - A: CCT has many insurers and all of our insurers work with HUB International who is CCT current Broker.